

## ***Flexstar Technology Announces Their First New **Green** Product the 132B for the HDD and SSD Markets***

Fremont, California. September 17, 2008- Flexstar Technology, Inc. (Flexstar) the worldwide leading supplier of storage test systems, today announced the first in a series of all new **Green** products the **Green** 132B. The 132B is a 132 port 66 SBC burn-in rack that was developed using state of the art technology to reduce the environmental impact of the hardware. The 132B is the first completely re-designed system from Flexstar in four years. The **Green** 132B supports 132 3.5", 2.5" or 1.8" storage devices either HDD's or SSD's. Customers have three options on interfaces PATA, SATA up to 6G and SAS up to 6G. The 132B supports all previously written customer tests scripts from older Flexstar products making the transition to the 132B a simple process.

In addition to the 132B there are two other **Green** models to choose from, the **Green** 66B in a 1:1 configuration and the **Green** 264B in a 4:1 2.5" and below system.

Says Tim Beck Vice President, Marketing and Major Account Sales; "the new **Green** 132B has met or exceeded all of our customers design criteria with regard to saving energy. The system uses 40% less power, saves 32% on HVAC, has more test ports, smaller footprint and has a 33% improvement on temperature gradient (+/- 2C). When you consider all of these savings, the cost per port is extremely low when compared to other solutions" Beck added "we will be announcing more energy savings **Green** systems over the next 12 months".

Power and HVAC's rising costs are a major concern worldwide especially in countries in the Pacific Rim where Flexstar has a huge customer base. Anthony Lavia President and CEO had this insight into the new system and Flexstar new **Green** offering "Customers are now starting to understand that the Total Cost of Ownership (TCO) entails more than just the price of the hardware; after just a couple of years, the one-time cost of the **Green** 132B may be eclipsed by the cost of the energy to operated it. Many of our customer run long term reliability tests for 24 hours a day lasting up to eight months. By replacing their old test systems with a **Green** 132B it can save them tens of thousands annually per system just on energy costs; the payback period is very short. The 132B also offers a significant reduction in cost per port, which together with the energy savings and our CBP (service bundled) buying program, achieves new levels of affordability for all drive manufacturers and their end users"



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Flexstar's **Green** 132B delivers accurate, flexible and repeatable testing, which Flexstar is known for in the industry, in a new energy savings package.

The Flexstar **Green** 132B is in production and available immediately from Flexstar and Flexstar business partners. Flexstar is offering generous trade-in allowances on older Flexstar burn-in racks and other vendor's testers. The **Green** 132B deliveries are 5-6 weeks ARO.

For more information visit [www.flexstar.com](http://www.flexstar.com) or contact Flexstar at [sales@flexstar.com](mailto:sales@flexstar.com)

### **About Flexstar Technology**

Flexstar's mission is to provide storage manufacturers and their customers with standardized and repeatable testing and qualification processes. Since producing the industry's first commercially available disk drive tester in 1985, Flexstar has continued to be at the forefront of providing advanced, automated testing capabilities to the data storage industry, delivering over 350,000 test ports. Today at Flexstar we are developing a whole new "**Green**" product line that will be more energy efficient saving customers a great deal of money over the life of the products and will provide a new lower price per port.

Flexstar's product line includes ambient, burn-in, environmental and altitude test equipment with advanced, but easy-to-use software. All industry standard interfaces and form factors are supported and modular design approach ensures products are field upgradeable providing flexibility and investment protection. All products are backed by a host of support offerings and Flexstar's uncompromising commitment to customer service.

For more information, please visit [www.flexstar.com](http://www.flexstar.com) or email [sales@flexstar.com](mailto:sales@flexstar.com)

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